

Fiscal/Calendar 2021 Budget

Fiscal/Calendar Year 2020 Revenue and Expenses through September 2020

	Actual Jan - Sept 20	2021 Budget					Total
		Administrative	HAP	Development	Kresge	RPBV	
Transfer from Service Contract Fee Reserve						141,175	141,175
Transfer from Development Admin Reserve				20,000			20,000
Transfer from Grant Reserves	64,800				15,000		15,000
Transfer from PPP Loan	507,089						
Transfer from Cares Act Administrative Fees		651,940					651,940
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
3600-001 HAP Income	57,403,803		76,695,723				76,695,723
3600-002 HAP Refund Income	27,757		50,000				50,000
3600-003 HAP Reserve Income							
3600-004 Remedial HAP Reserve							
3600-005 Remedial HAP Frontload							
3602-001 Admin Fee Income	3,674,208	3,337,957					3,337,957
3603-001 Mobility Counseling Reimbursement	759,071		1,612,503				1,612,503
3605-001 Service Contract Income	126,044	24,300					24,300
3606-000 NonFed Grant							
3607-001 URD Grant Admin Fees				19,000			19,000
3607-002 URD Grant Program				760,000			760,000
3608-001 Donations	14,343	50,000					50,000
3617-001 Security Deposit Income	174,122		328,570				328,570
3617-002 Client Assistance Income			201,918				201,918
3717-001 Drivers Ed Income	4,997			10,000			10,000
3719-001 Bad Debt Recovery							
3801-001 Speaker Fees	100						
3990-001 Interest Income	27,720	500		1,000			1,500
<b>Total Funding</b>	<b>62,784,054</b>	<b>4,064,697</b>	<b>78,888,714</b>	<b>810,000</b>	<b>15,000</b>	<b>141,175</b>	<b>83,919,586</b>
<b>Expense</b>							
4600-001 HAP Expense	57,110,645		76,840,125				76,840,125
4600-002 Port-Out Fees	3,092						
4602-001 HCV Admin Services	5,070	5,000					5,000
4607-002 URD Dev Expense				760,000			760,000
4716-001 Security Deposit Expense	174,122		328,570				328,570
4717-001 Drivers Ed Expenses	4,997			10,000			10,000
4718-000 Client Assistance Expenses	2,380	245,582	201,918				447,500

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<b>Employee</b>							
4540-001 Salaries	1,917,669	1,923,689	892,185	40,000	15,000	56,592	2,927,466
4540-002 Social Security	117,196	122,679	55,315			3,509	181,503
4540-003 Medicare	27,409	28,691	12,937			821	42,449
4540-005 State Unemployment	18,718	11,900	5,286			311	17,497
4540-006 Health Insurance	226,506	214,020	122,276			7,245	343,541
4540-007 Retirement Benefits	32,960	79,146	35,692			2,267	117,105
4540-008 Payroll Processing Fee	5,393	20,400	9,000			600	30,000
4540-009 Professional Development	16,523	68,205	30,000			1,795	100,000
4540-010 Other Benefits	36,179	47,209	21,097			1,329	69,635
<b>Total Employee</b>	<b>2,398,553</b>	<b>2,515,939</b>	<b>1,183,788</b>	<b>40,000</b>	<b>15,000</b>	<b>74,469</b>	<b>3,829,196</b>
<b>Office</b>							
4150-001 Travel	52,933	64,600	28,500			1,900	95,000
4150-002 Meetings	8,770	9,680	4,200			120	14,000
4150-003 Vehicle Rental	383		1,500				1,500
4180-001 Rent	165,651	153,427	67,688			4,513	225,628
4180-002 Leasehold Improvements	28,415	7,000	3,000				10,000
4190-001 Office Supplies	22,967	34,000	15,000			1,000	50,000
4190-002 Postage	20,207	23,120	10,200			680	34,000
4190-003 Office Equipment	62,810	68,000	30,000			2,000	100,000
4190-005 Printing	7,037	14,280	6,300			420	21,000
4190-006 Telecommunications	43,903	42,840	18,900			1,260	63,000
4190-007 Dues and Subscriptions	8,891	7,480	3,300			220	11,000
4190-008 Software Licenses	104,671	89,760	39,600			2,640	132,000
4190-009 Storage Fees	11,581	2,502	1,080			18	3,600
4190-010 Bank Charges	39,470	70,300					70,300
4480-001 Depreciation Expense	0	15,780					15,780
4510-001 Property Insurance	2,164	1,496	660			44	2,200
4510-002 Liability Insurance	11,475	7,820	3,450			230	11,500
<b>Total Office</b>	<b>591,328</b>	<b>612,085</b>	<b>233,378</b>	<b>0</b>	<b>0</b>	<b>15,044</b>	<b>860,508</b>

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<b>Professional Services</b>							
4130-001 Legal Consulting	1,013	53,750					53,750
4130-002 H/R Consulting	3,515	50,730	33,820				84,550
4130-003 General Consulting	28,036	46,500	31,000				77,500
4130-004 Client Verification Services	14,240	34,644	13,856				48,500
4170-002 Audit Fees	25,906	15,765	10,510				26,275
4170-003 Financial/Compliance	433	67,200	44,800				112,000
4172-001 Technology Services	126,215	139,060	61,350			4,090	204,500
<b>Total Professional Services</b>	<b>199,358</b>	<b>407,649</b>	<b>195,336</b>	<b>0</b>	<b>0</b>	<b>4,090</b>	<b>607,075</b>
<b>Total Expenditures</b>	<b>60,484,475</b>	<b>3,786,255</b>	<b>78,983,116</b>	<b>810,000</b>	<b>15,000</b>	<b>93,603</b>	<b>83,687,974</b>
<b>Net Income</b>	<b>2,299,579</b>	<b>278,442</b>	<b>(94,402)</b>	<b>0</b>	<b>0</b>	<b>47,572</b>	<b>231,612</b>